### Joint Powers Pool Board

### AGENDA

10:30 a.m.

Duluth Airport

Board Room

- Call to Order
- Approval of Minutes from October 12, 2011, Meeting
- Treasurer's Report
- New Business
  - Wellness Committee Update
  - Services Agreement with City of Duluth
  - McKesson Wholesale Drug Price Class Action
     Litigation Proceeds
  - Zywave claims analysis update from CBIZ
- Other Business



## DULUTH 411 West First Street • Duluth, Minnesota 55802

### **Income Statement**

Through 12/31/11 Summary Listing

		Annual	OTM	YTD	Budget Less	% of	Prior Year
Organization	Organization Description	Budget Amount	Actual Amount	Actual Amount	YTD Actual	Budget	Total Actual
d Cateoory	Fund Caregory Proprietary Funds						
und Type I	Fund Type Internal Service Funds						
Fund 630	Fund 630 - Medical Health						
REVENUE	ш						
Depan	Department 036 - Insurance Accounts	(Company)					00 330 131
1650	Insurance - Administration	8.	17,703.64	196,996.43	(196,996.43)	+ !	00.008,000
1651	Insurance - General City	7,692,036.00	60,607.09	8,028,617.69	(336,581.69)	104	7,851,945.86
1655	Insurance - HRA	658,146.00	3,448.43	626,866.42	31,279.58	95	632,457.87
1657	Insurance - DECC	392,600.00	23,988.41	371,213.44	21,386.56	95	367,578.04
1650	Trempte - Airport	267,100.00	23,787.89	282,643.40	(15,543.40)	106	264,246.59
1660	Tagging City Defines	7.952.334.00	766,896,23	8,388,561.15	(436,227.15)	105	8,302,834.29
1000	Insurance - city Neurees	11,337,00	538.27	16,232.58	(4,895.58)	143	12,359.71
257	Insulance - Cooks Decomment 036 - Insurance Accounts Totals	\$16.973.553.00	\$1.505.969.96	\$17,911,131.11	(\$937,578.11)	106%	\$17,997,288.36
	REVENUE TOTALS	\$16,973,553.00	\$1,505,969.96	\$17,911,131.11	(\$937,578.11)	106%	\$17,997,288.36
EXPENSE							
Depar	Department 036 - Insurance Accounts		1		100 000	,	יד רטר יזר
1650	Insurance - Administration	265,000.00	19,090.28	341,867.13	(/6,86/.13)	129	351,302.71
1651	Insurance - General City	9,734,915.00	865,773.42	9,183,646.30	551,268.70	94	8,438,087.27
1655	Insurance - HRA	766,652.00	69,856.46	696,675.38	69,976.62	91	957,565.45
1657	Insurance - DECC	459,176.00	29,557.23	323,359.92	135,816.08	20	1,039,310.62
1650	Insurance - Aimort	333,577.00	19,494.03	232,478.35	101,098.65	70	271,090.90
1660	Treurance - City Betiroes	9,047,586,00	735,578.38	9,633,759.35	(586,173.35)	106	7,804,827.39
0001	Insurance - COBPA	12,000.00	394.71	33,506.80	(21,506.80)	279	62,056.85
22	Densiting Office Insurance Accounts Totals	\$20,618,906.00	\$1,739,744.51	\$20,445,293.23	\$173,612.77	%66	\$18,924,241.19
	EXPENSE TOTALS	\$20,618,906.00	\$1,739,744.51	\$20,445,293.23	\$173,612.77	%66	\$18,924,241.19
	Fund 630 - Medical Health Totals						
	REVENUE TOTALS	16,973,553.00	1,505,969.96	17,911,131.11	(937,578.11)	106%	17,997,288.36
	EXPENSE TOTALS  From Gao - Medical Health Net Gain (Loss)	20,618,906.00	(\$233,774.55)	20,445,293.23 (\$2,534,162.12)	173,612.77 \$1,111,190.88	%0Z	(\$926,952.83)
	Constitution and property description of the constitution of the c	(11111111111111111111111111111111111111					
	Fund Balance - Beginning_	\$7,656,073.17		\$7,656,073.17		Ţ	\$8,583,026.00
	Fund Balance - Ending	\$4,510,720.17	3	\$5,121,911.05		J.	\$7,656,073.17

# CITY OF DULUTH COMPARISON OF HEALTH INSURANCE CLAIMS Last 5 Years

CURRENT YEAR TOTAL	1,566,325.01	1,315,365.19	1,669,965.99	1,516,344.39	1,617,295.52	1,643,454.19	1,541,920.71	1,636,080.72	2,292,091.04	1,615,106.00	1,610,775.54	19,033,375.92						
2011 DRUGS	331,655.32	365,427.67	342,566.68	381,380.26	351,733.92	346,092.46	372,221.79	392,179.25	347,749.90	379,396.77	357,759.00	4,298,652.81	4,298,652.81			358,221.07	358,221.07	
2010 DRUGS	335,446.06 303,838.61	357,544.97	346,143.11	327,234.36	340,637.60	364,114.39	335,099.46	313,318.44	330,875.83	355,540.72	345,656.11	4,055,449.66	4,055,449.66			337,954.14	337,954.14	6.00% INCREASE
DRUG CLAIMS 2009 DRUGS	389,124.56 340,880.69	380,512.46	392,631.97	373,346.72	368,877.95	392,202.73	375,615.25	388,341.38	384,519.32	368,163.32	448,743.95	4,602,960.30	4,602,960.30			383,580.03	383,580.03	6.00%
DRI 2008 DRUGS	355,697.16	364,444.39	358,099.80	353,874.37	358,405.78	351,703.29	347,815.20	368,738.02	372,829.47	333,680.21	391,372.36	4,315,587.25	4,315,587.25			359,632.27	359,632.27	7D 4,298,652.81 4,055,449.66 243,203.15
2007 DRUGS	309,874.18	416,466.28	323,262.07	330,172.50	384,001.43	331,576.24	393,675.79	330,306.26	483,609.98	324,864.21	382,605.05	4,337,065.65	4,337,065.65			361,422.14	361,422.14	DRUG CLAIMS YTD 2011 2010
2011 CLAIMS	1,234,669.69	949,937.52	1,327,399.31	1,134,964.13	1,265,561.60	1,297,361.73	1,169,698.92	1,243,901.47	1,944,341.14	1,235,709.23	1,253,016.54	14,734,723.11	14,734,723.11	-202,550.88	14,532,172.23	1,339,520.28	1,211,014.35	
2010 CLAIMS	801,436.77	1,148,186.40	1,215,446.70	702,635.26	1,304,337.72	1,010,845.69	1,042,775.55	910,166.98	1,348,344.90	1,313,610.84	1,469,666.01	13,245,245.23	13,245,245.23	-80,417.00	13,164,828.23	1,103,770.44	1,097,069.02	
2009 CLAIMS	827,666.65	1 290 192.70	915,593.34	1,019,277.90	1,205,329.29	955,162.92	915,279.37	860.647.02	1.166.014.52	1 291 212 94	1,585,589.06	13,099,027.44	13,099,027.44	-115,382.00	12,983,645.44	1,091,585.62	1,081,970.45	11.25% INCREASE
MEDICAL CLAIMS 2008 CLAIMS	888,408.55	793 219 61	1.048.479.37	1,161,418,71	1,059,711,97	1,033,839.80	956.377.80	873 659 98	863 499 09	1 253 679 96	963.969.48	11,759,486.64	11,759,486.64	-377,010.00	11,382,476.64	979,957.22	948,539.72	11.25% IN
MEI 2007 CLAIMS	1,021,540.38	823 666 29	856.001.44	884.318.75	912,604,22	761 749.69	764 239 98	850 986 52	1 058 546 42	908 747 98	1 023 696 99	11,068,762.93	11,068,762.93	-1,009,314.15	10,059,448.78	922,396.91	838,287.40	AIMS YTD 14,734,723.11 13,245,245.23 1,489,477.88
MONTH	JANUARY	MANDOL	APRII	MAY	HNH		ALIGHST	SEDTEMBED	COTOBED	NOVEMBED	DECEMBER	YTD Subtotal*	Annual Total	STOP-LOSS		YTD Average*	Annual AVG w/SL	MEDICAL CLAIMS YTD 2011 14,734,7 2010 13,245,2 1,489,4

<sup>\*</sup> YTD for previous years is based on number of months of current year.

YTD TOTAL DRUG CLAIMS COMPARED TO PROJECTED DRUG CLAIMS

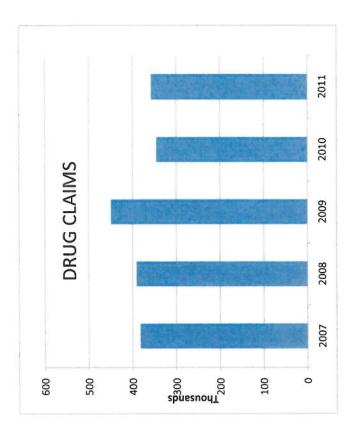
CITY OF DULUTH

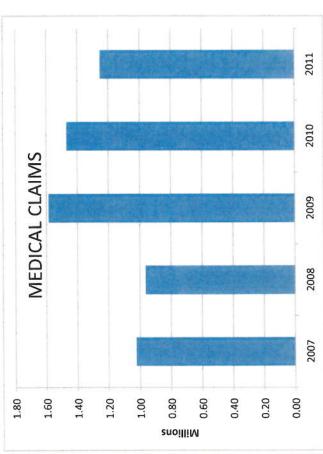
CITY OF DULUTH

YTD TOTAL MEDICAL CLAIMS COMPARED TO PROJECTED MEDICAL CLAIMS

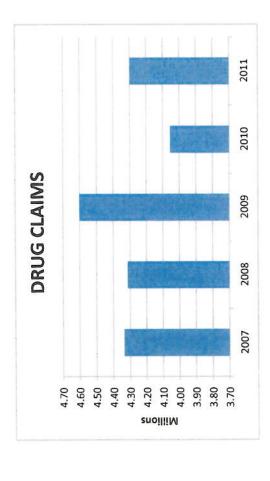
MONTH			YTD PERCENT	ENT	MONTH		YTD PERCENT	LN
	BCBS	HEALTH PARTNERS	PROJECTED	ACTUAL			PROJECTED	ACTUAL
í	4 000 4 440 00	35 300 010	701 1	%5 8	JANUARY	331,655.32	8.3%	7.8%
JANUAKY	1,024,443.33	507 201 06	15.4%	13.1%	FEBRUARY	330,489.79	16.7%	15.6%
FEBRUARY	00,010.77	0075 050 64	25.0%	19.6%	MARCH	365,427.67	25.0%	24.1%
MAKCH	23,900.00	1 227 300 31	33.3%	28 7%	APRIL	342,566.68	33.3%	32.2%
APRIL	0.00	1 137 064 13	41.7%	36.5%	MAY	381,380.26	41.7%	41.2%
MAY	0.00	1,104,904.10	20.0%	45.1%		351,733.92	20.0%	49.4%
JUNE	23,805.16	1,241,730.44	58.3%	54.0%		346,092.46	58.3%	22.6%
JULY	11,964.31	24.760,030,1	90.3%	62.0%	AUGUST	372,221.79	%2'99	%6.3%
AUGUST	18,940.98	1,100,737.34	75.0%	70.5%	SEPTEMBER	392,179.25	75.0%	75.5%
SEPTEMBER	60,961.21	1,182,940.20	0.0.00	70.00	CTOPED	347 749 90	83.3%	83.7%
OCTOBER	00:0	1,944,341.14	83.3%	83.9%	NE CONTRACTOR DE	240,000,000	04 79/	00 6%
NOVEMBER	00 0	1,235,709,23	91.7%	92.3%	NOVEMBER	3/9,396.77	91.7%	92.0%
DECEMBER	-8,419.85	1,261,436.39	100.0%	100.9%	DECEMBER	357,759.00	100.0%	101.0%
YTD SUBTOTAL	1,236,552.79	13,498,170.32			YTD SUBTOTAL	4,298,652.81		
2011 PROJECTED MEDICAL CLAIMS		14,603,463.00			2011 PROJECTED DRUG CLAIMS	4,255,548.00		

### **DECEMBER CLAIMS**

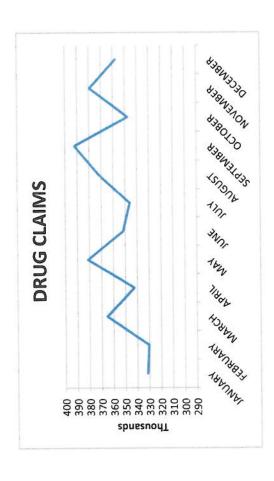


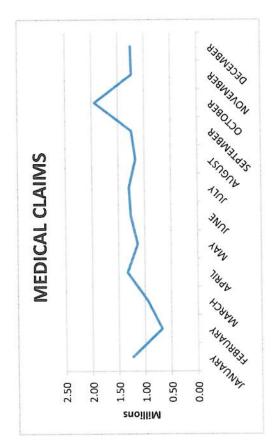


# YEAR TO DATE - JANUARY THRU DECEMBER









# DULUTH 411 West First Street • Duluth, Minnesota 55802

### **Income Statement**

Through 12/31/11 Summary Listing

Prior Year	Total Actual		533,558.30 35,384.21	15,278.00	13,995.00	\$713,600.52 \$713,600.52	465,254.06 29,119.83 12,415.65 13,232.37 139,900.00 \$659,921.91 \$659,921.91 \$53,678.61	\$307,435.61
JO %	Budget		105	116	126 90	103%	87 86 64 99 104 90% 90% 103%	
Budget Less	YTD Actual		(24,626.00)	(2,239.00)	(3,487.00) 13,524.38	(\$19,739.62)	67,088.01 4,341.46 5,717.89 122.94 (5,850.13) \$71,420.17 \$71,420.17 (19,739.62) 71,420.17 \$91,159.79	
ATD.	Actual Amount		557,126.00	15,939.00	16,887.00	\$741,139.62	463,511.99 27,758.54 10,282.11 14,877.06 144,150.13 \$660,579.83 \$660,579.83 \$80,559.79 \$307,435.61	\$387,995.40
MTD	Actual Amount		47,556.50	1,466.00	1,428.00	\$61,213.50	40,104.71 3,302.72 913.04 1,332.05 10,055.31 \$55,707.83 \$55,707.83 \$55,707.83 \$55,707.83 \$55,707.83	u
Annual	Budget Amount		532,500.00	13,700.00	13,400.00	\$721,400.00	530,600.00 32,100.00 16,000.00 15,000.00 138,300.00 \$732,000.00 \$732,000.00 732,000.00 (\$10,600.00) \$307,435.61	\$296,835.61
	Organization Organization Description	Fund Category Proprietary Funds Fund Type Internal Service Funds Fund 633 - Dental Health REVENUE	Department 036 - Insurance Accounts Insurance - General City	Insurance - DECC	Insurance - Airport	Department 036 - Insurance Accounts Totals	Pepartment 036 - Insurance Accounts Insurance - General City Insurance - HRA Insurance - DECC Insurance - Airport Insurance - COBRA Department 036 - Insurance Accounts Totals EXPENSE TOTALS Fund 633 - Dental Health Totals EXPENSE TOTALS Fund 633 - Dental Health Totals Fund 633 - Dental Health Net Gain (Loss) Fund Balance - Beginning	Fund Balance - Ending
	0	10 - E C					ш	

### COMPARISON OF DENTAL INSURANCE CLAIMS Last 5 Years CITY OF DULUTH

		DENTAL CLAIMS	CLAIMS		
	2007	2008	2009	2010	CURRENT
MONTH	CLAIMS	CLAIMS	CLAIMS	CLAIMS	YEAR CLAIMS
JANUARY	31,193.00	63,578.00	59,098.00	58,555.00	61,953.90
FEBRUARY	80,705.00	46,865.00	47,669.00	55,493.00	49,237.24
MARCH	50,547.00	48,572.00	56,603.00	59,118.00	56,718.91
APRIL	44,539.00	52,817.00	55,764.00	46,256.00	52,869.97
MAY	53,833.00	46,807.00	45,503.00	51,920.00	51,555.64
JUNE	36,196.00	44,546.00	54,448.00	43,861.00	53,984.76
JULY	33,941.00	47,476.00	50,427.00	44,587.00	41,597.64
AUGUST	45,645.00	46,332.00	37,553.00	54,546.00	58,011.07
SEPTEMBER	40,200.00	40,515.00	48,419.00	45,831.00	61,984.35
OCTOBER	44,813.00	35,072.00	35,759.00	47,605.00	48,826.96
NOVEMBER	40,584.00	36,446.00	49,140.00	44,926.00	45,274.99
DECEMBER	35,250.00	44,908.00	49,796.00	60,562.00	52,948.84
YTD Subtotal*	537,446.00	553,934.00	590,179.00	613,260.00	634,964.27
Annual Total	537,446.00	553,934.00	590,179.00	613,260.00	634,964.27
	537,446.00	553,934.00	590,179.00	613,260.00	634,964.27
YTD Average*	48,858.73	50,357.64	53,652.64	55,750.91	57,724.02
Annual AVG	44,787.17	46,161.17	49,181.58	51,105.00	N/A
DENTAL CL. 2011 2010	CLAIMS YTD 634,964.27 613,260.00 21,704.27	3.54% IN	3.54% INCREASE		

<sup>\*</sup> YTD for previous years is based on number of months of current year.

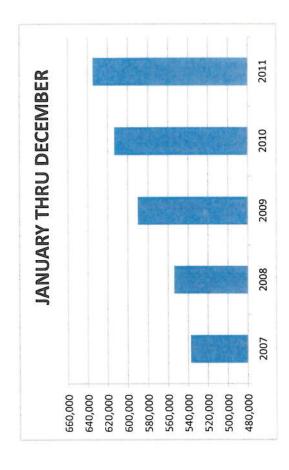
# CITY OF DULUTH YTD TOTAL DENTAL CLAIMS COMPARED TO PROJECTED DENTAL CLAIMS

MONTH	DENTAL	YTD PERCENT PROJECTED	'NT ACTUAL
JANUARY	61,953.90	7.7%	9.0%
FEBRUARY MARCH	49,237.24 56,718.91	15.4% 25.0%	16.2% 24.5%
APRIL	52,869.97	33.3%	32.2%
MAY	51,555.64	41.7%	39.8%
JUNE	53,984.76	20.0%	47.6%
JULY	41,597.64	58.3%	23.7%
AUGUST	58,011.07	%2'99	62.2%
SEPTEMBER	61,984.35	75.0%	71.2%
OCTOBER	48,826.96	83.3%	78.4%
NOVEMBER	45,274.99	91.7%	82.0%
DECEMBER	52,948.84	100.0%	92.7%
YTD SUBTOTAL	634,964.27		

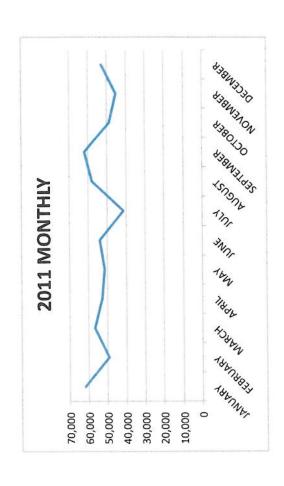
2011 PROJECTED DENTAL CLAIMS

685,000.00

### **DENTAL CLAIMS**







### AGREEMENT FOR PROFESSIONAL SERVICES DULUTH JOINT POWERS ENTERPRISE TRUST

### and

### CITY OF DULUTH

THIS AGREEMENT is deemed effective January 1, 2012 by and between the DULUTH JOINT POWERS ENTERPRISE TRUST, a joint powers enterprise established pursuant to Minn. Stat. §471.59 consisting of the City of Duluth, the Duluth Airport Authority, the Duluth Entertainment and Convention Center, and the Duluth Housing and Redevelopment Authority, hereinafter collectively referred to as "JOINT POWERS ENTERPRISE", and the City of Duluth, a Minnesota municipal corporation, hereinafter referred to as "CITY".

WHEREAS, the Minnesota Department of Commerce has determined that the JOINT POWERS ENTERPRISE operates a joint enterprise including a joint self-insurance pool subject to Minn. Stat. §471.59;

WHEREAS, it is the intent of the JOINT POWERS ENTERPRISE to comply with all applicable legal requirements pertaining to joint self-insurance pools, joint powers arrangements, and with all other applicable state and federal laws;

WHEREAS, the JOINT POWERS ENTERPRISE desires to utilize the professional services of CITY to comply with applicable law, including federal and state statutory and regulatory requirements;

WHEREAS, the JOINT POWERS ENTERPRISE desires to utilize the professional services of CITY for administration of the joint-insurance pool;

WHEREAS, the CITY has represented that it is qualified and willing to perform said services as set forth in this proposal;

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the JOINT POWERS ENTERPRISE and CITY agree as follows:

### ARTICLE I

### Scope of Professional Services

CITY and its designees shall provide professional services to the JOINT POWERS

ENTERPRISE and its designees as further-described in Exhibit A attached hereto, and may provide other professional services as the JOINT POWERS ENTERPRISE may request.

### ARTICLE II

### Professional Fees and Payment

JOINT POWERS ENTERPRISE shall pay CITY a maximum of \$264,060.00 annually pursuant to this Agreement. The annual amount of fees paid to CITY by JOINT POWERS ENTERPRISE under this Agreement is based on an average hourly rate of \$150.00 per hour for legal services and \$60.00 per hour for all other professional services. Fees will be billed quarterly and are due and payable to the City of Duluth General Fund within thirty (30) days of request by CITY.

### ARTICLE III

### Assignability

CITY may assign or transfer any of its rights or interests under this Agreement.

### ARTICLE IV

### Term

This Agreement shall be deemed effective January 1, 2012, and shall remain in effect for a period of five (5) years, unless terminated earlier as provided for herein.

### ARTICLE V

### Termination of Services

JOINT POWERS ENTERPRISE or CITY may, by giving at least thirty (30) days written notice, terminate this Agreement with or without cause.

### ARTICLE VI

### Conflict of Interest and Disclosure

- 1. The parties acknowledge that the City Attorney's Office is a subdivision and employee of the City of Duluth, a Minnesota municipal corporation, and that the City of Duluth is only one of the members of the JOINT POWERS ENTERPRISE. Although the interests of the City of Duluth and JOINT POWERS ENTERPRISE are generally consistent, it is recognized and understood by the parties that differences may exist or become evident during the course of the professional representation as between the City of Duluth and JOINT POWERS ENTERPRISE. CITY may have different interests in the JOINT POWERS ENTERPRISE than other members the Duluth Airport Authority, the Duluth Entertainment and Convention Center, and the Duluth Housing and Redevelopment Authority
- 2. The parties acknowledge that Section 26 of the Duluth City Charter provides that the City Attorney "shall be the legal advisor of the council and of the officers of the City and shall, under the direction of the council, prosecute all suits for, and defend all suits brought against, the City, and shall prosecute all persons accused of any violation of city ordinance." Therefore, the parties acknowledge that the City Attorney's Office is legally required to and will prosecute all suits for the City of Duluth against JOINT POWERS

ENTERPRISE and will defend all suits against the City of Duluth by JOINT POWERS ENTERPRISE if a conflict arises.

3. CITY and JOINT POWERS ENTERPRISE acknowledge that the Duluth City Attorney's Office has communicated adequate information and explanation of the material risks of its representation and reasonably available alternatives, including but not limited to, hiring other legal counsel.

4. CITY and JOINT POWERS ENTERPRISE agree to representation of JOINT POWERS ENTERPRISE by the Duluth City Attorney's Office regarding applicable legal requirements pertaining to joint self-insurance pools, joint powers arrangements, and with all other applicable state and federal laws, and other related professional services as the JOINT POWERS ENTERPRISE may request.

 CITY and JOINT POWERS ENTERPRISE hereby waive the conflict of interest and agree to the professional representation of JOINT POWERS ENTERPRISE by the Duluth City Attorney's Office.

### ARTICLE VII

### Notices

Notice to JOINT POWERS ENTERPRISE provided for herein shall be sufficient if sent by the regular United States mail, postage prepaid, addressed to the parties at the addresses hereinafter set forth or to such other respective persons or addresses as the parties may designate to each other in writing from time to time.

JOINT POWERS ENTERPRISE:

David Montgomery Chairman of the Board of Trustees for the Joint Powers Enterprise Room 402 City Hall 411 West First Street Duluth, MN 55802 CITY:

City Attorney City Attorney's Office Room 410 City Hall 411 West First Street Duluth, MN 55802

### ARTICLE VIII

### Waiver

Any waiver by either party of any provision of this Agreement shall not imply a subsequent waiver of that or any other provision.

### ARTICLE IX

### Applicable Law

This Agreement, together with all of its paragraphs, terms, and provisions is made in the State of Minnesota and shall be construed and interpreted in accordance with the laws of the State of Minnesota.

### ARTICLE X

### Severability

In the event any provision herein shall be deemed invalid or unenforceable, the remaining provisions shall continue in full force and effect and shall be binding upon the parties to this Agreement.

### ARTICLE XI

### Amendments

Any amendment or modification to this Agreement shall be in writing and shall be executed by the same parties who executed the original agreement or their successors in office.

### IN WITNESS WHEREOF, the parties have caused this Agreement to be duly

### executed intending to be bound thereby.

City Attorney

Dated\_\_\_\_\_

David Montgomery Chairman of the Board of Trustees Dated

### Duluth JPE Trust City of Duluth 2012 Professional Services Summary

Department	Annual Hours
Administration	180 hours
<ul> <li>Finance</li> </ul>	1016 hours
<ul> <li>Human Resources</li> </ul>	3030 hours
• Legal	175 hours
	Total - 4401 Hours
	Average Hourly Rate with Benefits & Provision for Support Services - \$60.00/hr
	\$264,060

### Duluth JPE Trust Administration Department 2012 Professional Services

Description of Services	Annual Hours	Responsibility
<ul> <li>Developing agendas and board meeting schedules</li> <li>Taking board meeting minutes and updating web site information</li> <li>Communications with board members and interested parties</li> <li>Researching agenda topics and coordinating information presented to the board</li> </ul>	180 hrs annually (15 hrs/month)	Position Responsibility: Executive Assistant
Total Administrative Department Services	180 hours annually	

### Duluth JPE Trust City Attorney's Office 2012 Professional Services

Description of Services	Annual Hours	Responsibility
<ul> <li>Determine benefits compliance</li> <li>Contract drafting and review</li> <li>Plan document drafting and review</li> <li>Civil litigation</li> <li>Determine and coordinate claims subrogation</li> <li>Defend against all legal claims</li> <li>Risk analysis</li> <li>Open enrollment guidance</li> <li>Advise JPE Trust Board of Trustees</li> <li>Attendance and presentations at JPE Board of Trustees Meetings</li> <li>Prepare JPE Trust resolutions</li> <li>Other legal services as requested</li> </ul>	175 hrs / year (3.37 hrs/ week)	Attorney (90%) Paralegal (10%)
Total City Attorney's Office Services	175 hours annually	

### Duluth JPE Trust Finance Department 2012 Professional Services

Description of Services	Annual Hours	Responsibility
Treasury		250 19207
<ul> <li>Process Genesis collections</li> </ul>	24 hrs annually (2 hrs/month)	Position Responsibility: City Treasurer – 50%
<ul> <li>Process ACH transactions between the City and JPE Trust</li> </ul>	24 hrs annually (2 hrs/month)	Finance Specialist – 50%
Auditor's Office		Position Responsibility:
<ul> <li>Record weekly draw requests for Health Partners claims</li> </ul>	84 hrs annually (7 hrs/month)	Chief Financial Officer (5%) City Auditor (20%) Financial Analyst (50%)
<ul> <li>Record bi-monthly draw requests for Clear Script claims</li> </ul>	36 hrs annually (3 hrs/month)	Finance Specialist (25%)
<ul> <li>Record monthly draw requests for Delta Dental claims</li> </ul>	24 hrs annually (2 hr/month)	
<ul> <li>Review and approve invoices for payment</li> </ul>	96 hrs annually (8 hrs/month)	
<ul> <li>Reconcile and allocate cobra collections</li> </ul>	96 hrs annually (8 hrs/month)	
<ul> <li>Reconcile and account for plan participants</li> </ul>	96 hrs annually (8 hrs/month)	
<ul> <li>Prepare, analyze and distribute monthly financial reports</li> </ul>	120 hrs annually (10 hrs/month)	
<ul> <li>Prepare Ad Hoc reports and financial analysis on a request basis</li> </ul>	24 hrs annually (2 hrs/month)	
<ul> <li>Prepare annual premium rate calculations and analysis</li> </ul>	80 hrs annually	
<ul> <li>Coordinate the annual audit process including work paper preparation</li> </ul>	120 hrs annually	
<ul> <li>Provide miscellaneous analysis and review</li> </ul>	96 hrs annually (8 hrs/month)	
<ul> <li>Reconcile accounting records to North Shore Bank trust records</li> </ul>	96 hrs annually (8 hrs/month)	
Total Finance Department		
Services	1016 hours annually	

### Duluth JPE Trust Human Resources Department 2012 Professional Services

Description of Services	Annual Hours	Responsibility
HealthPartners / ClearScript / Delta Dental Enrollment and Changes  • Manual data entry with TPAs (HealthPartners, ClearScript, and Delta Dental) for each subscriber  • Coordination of site codes with TPA, in NW & in retiree database	910 hrs / year (52 weeks x 15 – 20 hrs/ week)	Employee Benefits Rep (50%) HR Technician (50%)
<ul> <li>Genesis COBRA/Retiree Billing</li> <li>COBRA/Retiree billing set-up, renewal intake forms</li> <li>QB (employees and/or dependents, depending on situation) &amp; SPM data entry with Genesis</li> <li>TPA changes, database changes</li> <li>Appeals</li> <li>Ongoing administration (contracts, Plan Document)</li> </ul>	650 hrs / year (52 weeks x 10 – 15 hrs/ week)	Employee Benefits Admin. (30%) Employee Benefits Rep (30%) HR Manager (10%) HR Technician (30%)
<ul> <li>Open Enrollment</li> <li>Prepare OE material – letters, forms, guides, Benefit Statements, announcements, posters, etc.</li> <li>Update website, provide links to carriers &amp; forms, online submission</li> <li>Copies, Paper, Envelopes, Postage</li> <li>Collate, match up material to group classification</li> <li>Manual updates with TPAs, New World and ACCESS Retiree Database (track subscribers and dependents, site numbers, maintain demographic information, plan elections/changes, benefit coordination, various payment setup, etc.)</li> <li>Prep and coordinate all OE meetings, arrange for video taping</li> </ul>	340 hrs / year (17 weeks x 20 hrs/week)	Employee Benefits Admin. (30%) Employee Benefits Rep (20%) HR Manager (10%) HR Technician (20%) HR Assistant (20%)
Benefit Statements  • Actives programming	90 hrs / year (6 weeks x 15 hrs/	Employee Benefits Admin. (20%) Employee Benefits Rep (20%)

### Duluth JPE Trust Human Resources Department 2012 Professional Services

		54.44
Description of Services	Annual Hours	Responsibility
<ul> <li>Retirees programming</li> </ul>	week)	HR Assistant (20%)
<ul> <li>Copies, Paper, Envelopes, Postage</li> </ul>		HR Tech (20%)
<ul> <li>Follow up administration (e.g.,</li> </ul>		Programmer Analyst (20%)
corrections, explanations/etc.)		
Administration	1,040 hrs / year	Employee Benefits Admin. (40%)
Benefits compliance (including	(52 weeks x 20	Employee Benefits Rep (20%)
health care reform, COBRA, MN	hrs/week)	HR Manager (15%)
Continuation, etc.)	S 16	HR Technician (15%)
Risk analysis		HR Assistant (10%)
<ul> <li>Summary Plan Descriptions, Plan</li> </ul>		
Amendments		
<ul> <li>Program maintenance and</li> </ul>		
implementation (e.g., step therapy,		
MTM, etc.)		
<ul> <li>Troubleshooting/resolve contract</li> </ul>		
issues		
<ul> <li>Retiree Drug Subsidy</li> </ul>		
<ul> <li>Health/Rx/Dental Appeals</li> </ul>		
<ul> <li>Ongoing TPA administration</li> </ul>		
<ul> <li>Wellness coordinator</li> </ul>		
<ul> <li>Benchmarking/Surveys</li> </ul>		
<ul> <li>Coordinate work with CBIZ (RFPs,</li> </ul>		
claims analysis, rate setting,		
renewals, etc.)		
<ul> <li>Preparation for JPE Board &amp; LMC</li> </ul>		
subcommittee meetings &		
attendance, follow up work (e.g.,		
minutes, coordinating meetings,		
agenda preparation, etc.)		
Total Human Resource Department		
Services	3030 hours annually	